

<u>Rate Sheet</u> <u>All Rates Subject to Change; Please Confirm Current Rates</u>

Attorneys Fees, Hourly Rates	
My Hourly Rate:	\$ To Be Quoted; Depends on Scope of Services
Support Staff	
Paralegal:	\$100-\$150
Office Costs May be Billed Separately	

Entity Filings

Entity Formation

* See Additional Information on Page 8

LLC Formation

	Single-Member LLC Formation	\$895
	Includes the following:	
\checkmark	Attorney Formation Counseling	
\checkmark	Articles of Organization	
\checkmark	Secretary of State Filing Fees	
\checkmark	Secretary of State Counter Filing Service Fees (reduced	es filing time)
✓	Business Records Book	
✓	Company Seal	
✓	Company Certificates	
✓	David Herzog Legal acting as required Agent for Serv	
✓	ALSO INCLUDES POST-FORMATION REQUIRED ST	
	INFORMATION WITH SECRETARY OF STATE (INCLU	JDES FILING FEE)
×	Hourly Rates apply for attorney advice and document operating agreement) which is not included in the flat	
Ao	ditional Services Provided:	
	Obtaining the Federal Tax ID Number	\$95
	from the IRS	,
	S Corp Election calendaring, processing, handling	\$120
	(Election to be Taxed as a Small Business Corporatio	n)
	Operating Agreement - Simple Operating Agreement	
	satisfy possible bank or title needs	
	-Complex Operating Agreement quoted at hourly rate	s
	Deeding California properties is provided for a flat fee	\$775
	per property, which includes recording fees	
	Limited Offering Exemption Notice (25102(f))	
	Amount of	Fee (includes
	Contribution	State Filing fee)
	\$ 25,000 or less	\$125
	\$ 25,001 to \$100,000	\$135
	\$100,001 to \$500,000	\$150
	\$500,001 to \$1,000,000	\$250
	Over \$1,000,000	\$400

☐ Multi-Member LLC Formation

\$1,165

Includes the following:

- ✓ Includes all of the checked items above, plus one additional hour of attorney formation counseling;
- ✓ Price includes fees for LLC for up to **three** members; LLCs with more than three members quoted separately;
- ✓ If you are a married couple and treating your ownership as community property, and you are not filing your holding as a partnership, then your LLC will be considered one-member for billing purposes.

Excludes:

- × Hourly Rates apply for attorney advice and document drafting (such as for the operating agreement) which is not included in the flat rate
- × Excludes any drafting for multiple-partner Operating Agreement; drafting billed at hourly rates

Additional Services:

Obtaining the Federal Tax ID Number	\$95
from the IRS	
S Corp Election calendaring, processing, handling	\$120
(Election to be Taxed as a Small Business Corporation)	
Operating Agreement - Simple Operating Agreement to	\$465
satisfy possible bank or title needs	
-Complex Operating Agreement quoted at hourly rates	
Limited Offering Exemption Notice (25102(f))	

Amount of	Fee (includes
Contribution	State Filing fee)
\$ 25,000 or less	\$125
\$ 25,001 to \$100,000	\$135
\$100,001 to \$500,000	\$150
\$500,001 to \$1,000,000	\$250
Over \$1,000,000	\$400

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Limited Liability Partnership (LLP) Formation

□ LLP Formation \$1,280 Includes the following: **Attorney Formation Counseling** Secretary of State Counter Filing Service Fees (reduces filing time) Expedited Turnaround Service Fees (includes Secretary of State counter service fee) Business Records Book Partnership Seal David Herzog Legal acting as required Agent for Service of Process Additional Services Provided: ☐ Obtaining the Federal Tax ID Number \$95 from the IRS ☐ For Attorneys: State Bar of California Certification \$550 Preparation/Filing (excludes filings fees of \$50 per partner) ☐ Hourly Rates apply for attorney advice and document drafting (partnership agreement, etc.)

Corporate Formation

	Single-Shareholder Corporate Formation	\$1,170
,	Includes the following:	
√	Attorney Formation Counseling	
√	Articles of Incorporation	
√	Secretary of State Filing Fees	cu · · ·
√	Secretary of State Counter Filing Service Fees (reduc	ces filing time)
√	Corporate Records Book Corporate Seal	
√	Corporate Seal Corporate Certificates	
√	Articles of Incorporation	
✓	Corporate Bylaws	
	Organizational Minutes	
✓	David Herzog Legal acting as required Agent for Serv	vice of Process
✓	ALSO INCLUDES POST-FORMATION REQUIRED S7	
	INFORMATION WITH SECRETARY OF STATE (INCL	UDES FILING FEE)
×	Hourly Rates apply for attorney advice and documen hour	t drafting exceeding one
Addition	nal Services:	
	Obtaining the Federal Tax ID Number	\$95
_	from the IRS	400
	S Corp Election calendaring, processing, handling	\$120
	(Election to be Taxed as a Small Business Corporation	on)
	Limited Offering Exemption Notice (25102(f))	,
	Amount of	Fee (includes
	Contribution	State Filing fee)
	\$ 25,000 or less	\$125
	\$ 25,001 to \$100,000	\$135
	\$100,001 to \$500,000	\$150
	\$500,001 to \$1,000,000	\$250
۸ ما	Over \$1,000,000	\$400
Aa: □	ditional Services Provided for the Transfer of Ongoing I IRC Section 351 Minutes and Bill of Sale for	Businesses: \$250
	Transfer of Ongoing Business	Φ∠Ό∪
	Assignment/Assumption of Contracts/Liabilities &	Hourly
_	Bill of Sale	\$150 min.
		·

	Multi-Shareholder Corporate Formation	\$1,470
✓	Includes all of the above, plus one additional hour or counseling	f attorney formation
×	Hourly Rates apply for attorney advice and docume hours	nt drafting exceeding two
Ad	ditional Services Provided:	
	Obtaining the Federal Tax ID Number	\$95
	from the IRS	
	S Corp Election (Election to be Taxed as a Small	\$120
	Business Corporation)	
	Limited Offering Exemption Notice (25102(f))	
	Amount of	Fee (includes
	Contribution	State Filing fee)
	\$ 25,000 or less	\$125
	\$ 25,001 to \$100,000	\$135
	\$100,001 to \$500,000	\$150
	\$500,001 to \$1,000,000	\$250
	Over \$1,000,000	\$400
Ad	ditional Services Provided for the Transfer of Ongoing	Businesses:
	IRC Section 351 Minutes and Bill of Sale for	\$100
	Transfer of Ongoing Business	

Non-Profits Corporate Formation and Exemption Filings

\$1,470

- ✓ Attorney Formation Counseling (up to two hours)
- ✓ Secretary of State Filing Fees
- ✓ Secretary of State Counter Filing Service Fees (reduces filing time)
- ✓ Corporate Records Book
- ✓ Corporate Seal
- ✓ Non-Profit Articles of Incorporation
- ✓ Non-Profit Corporate Bylaws
- ✓ Organizational Minutes
- David Herzog Legal acting as required Agent for Service of Process (upon client's request)
- ✓ ALSO INCLUDES POST-FORMATION REQUIRED STATEMENT OF INFORMATION WITH SECRETARY OF STATE (INCLUDES FILING FEE)
- Hourly Rates apply for IRS Tax Exemption advice and drafting, and any attorney advice and document drafting exceeding two hours; filings fees with IRS and FTB charged separately.

Additional Services Provided:

Obtaining the Federal Tax ID Number

from the IRS

\$95

* ADDITIONAL INFORMATION FOR ENTITY FILINGS

- All costs and fees set forth above are for California filings and entities on a routine turnaround basis, using the filing service at the Secretary of State counters. For 24-hour rush/expedited service for formation and amendment filings, add \$625.00; documents must be submitted to David Herzog Legal in a filing-ready format by 3:30 p.m. on the filing day for filing to be returned the following day. Rush fee includes Secretary of State rush charges.
- **S Corporation Filing.** We do not automatically file S Corporation elections for your corporation or LLC. Please be sure that such election is part of the fee agreement when you sign.
- Flat fee does not include advising on or obtaining business licenses, fictitious business names statements (DBA's), permits, bonds, or insurance; obtaining a federal Employer Identification Number unless specifically provided for; reviewing proposed leases; or drafting employment agreements, sales agreements, or shareholder buy-sell agreements, all of which services I can provide on an hourly basis with an initial estimate of fees.
- Rates for bylaws include standard bylaws, and do not include operating agreements (for example, those operating agreements which may require connection to private offering and/or subscription documents).
- Buy-Sell Agreements and complex Operating Agreements (LLC Agreements) are not included in the entity flat fees and are billed at hourly rates.
- Non-Standard LLC & Corporate Formations are billed on an hourly basis; prices do
 not include any annual State tax or fee.
- California Entity Conversions: add \$50.
- Out of State Dissolutions/Cancellations. Though we quote those fees separately, typically we charge a flat fee of \$475. This includes our fee, the filing fee, and the fee charged by our local agent who files the cancellation personally so as to expedite and confirm filing, rather than waiting for confirmation in the mail or online. Our fee does not include taxes or other filing fees you owe at the time of cancellation.
- Out of State Filings:
 - Nevada Entities. Add \$250 for initial corporate or LLC filing. See general out-of-state information.
 - Delaware: Add \$75 for corporate and LLC filings.
 - General Out-Of-State Information: Other entities quoted separately; if filing in Delaware but doing business in California, add \$465 to file as a foreign entity in California; foreign corporations are required to file Statements of Information and pay FTB Minimum Tax like any domestic corporation. To expedite a filing in Delaware, add \$475. Rates quoted for Delaware do not include the filing fee or tax for the Annual Filing (in Delaware) minimum \$125 annually. Prices quoted exclude cost for Delaware agent for service of process, which must be through a registered agent in Delaware. A referral can be provided. You will need to have this in place to file your corporation in Delaware. Delaware rush turnarounds are available; add \$475. The fee does not include registration fees or annual filings with Division of Revenue, the Division of Unemployment Insurance and the Office of Workers Compensation, among any others not specifically set out in this rate sheet. These prices do not include filing in California, or any other state, where you may need to file as a "foreign" corporation.
- Foreign Corporation Filing. If you are filing as an entity in one state, but you're
 principal place of business is in another, you may need to file in the second state as a
 foreign entity. Foreign entity filings in California are quoted separately, but are
 generally \$375.00 to \$800.00.
- Out of State Agent For Service of Process. As of the date of this Agreement, the cost for having an agent for service of process is around \$189, though David Herzog Legal does provide this service for its clients at no charge in California.
- IF YOU HAVE ASKED US TO SUBMIT YOUR CORPORATION ON A ROUTINE FILING, WITH A DELAYED EFFECTIVE DATE, YOUR CORPORATION WILL BE FILED EFFECTIVE AS OF THE FUTURE EFFECTIVE DATE. HOWEVER, AS IT IS A ROUTINE

FILING, AND NOT A RUSH, YOU WILL NOT RECEIVE YOUR PAPERWORK BACK UNTIL SOMETIME SEVERAL DAYS (OR, IF AT THE BEGINNING OF THE YEAR, SEVERAL WEEKS) OR LONGER IF THERE ARE GOVERNMENT SHUTDOWNS OR FURLOUGHS. THE RETURN OF THE FILING IS PAPERWORK THAT WILL BE NEEDED TO OPEN A BANK ACCOUNT, AMONG OTHER THINGS.

- Rates do not include Franchise Tax Board Annual Minimum Tax of \$800, which is
 payable for each year the entity is in existence, whether it is active, inactive, operates
 at a loss or does not do business. We do not pay that fee; please consult with your
 CPA or accounting professional.
- Filings for entities outside of California quoted separately, and may be billed at a flat rate, hourly, or some combination.
- Assignments of contracts, assets, and leases to the entity by an ongoing business
 are billed hourly. Any loans to the company to be evidenced by promissory notes are
 billed separately and usually hourly.
- FOR REAL ESTATE LLCs OR CORPORATIONS, deeding California properties is provided for a flat fee of \$775 per property, which includes recording fees. This does not include an Operating Agreement, which may be required by the recorder's office if you want to be exempt from reassessment based on no change in ownership percentages. Deeding out-of-state properties is quoted separately. This also does not include any transfer taxes which may be due; unless specifically stated, we have not advised you with regard to reassessment related to any property transferred.
- We are not responsible for any due diligence that may be required for forming your entity.
- We are not responsible for determining whether your profession may, at some point, require licensure, and thereby make your LLC ineligible for operating as an LLC, therefore requiring a conversion to a corporation.
- PROFESSIONAL CORPORATIONS: Any entity providing professional services, or formed as a Professional Corporation, add \$750. Additionally, some professional corporations are required to register their corporation with their governing body. The registration, and the cost associated with that, are quoted separately and are not included in the flat fee. Additionally, if you choose a corporate name that triggers the requirement for you to have a fictitious name permit by your governing body, the costs and time associated with that application is not included in the flat fee. LAW FIRMS: The above fee does not include registration of your law corporation with the California State Bar, which is required. Our flat fee for processing and filing the law corporation registration, including costs, is \$750.
- Real Estate Brokers and agents: The fees do not include the California Department
 of Real Estate filing requirements for California real estate corporations, including filing
 Form RE201, Corporation License Application. Typically the client will complete this
 phase, since the information required is mostly information in control of the applicant.
 http://www.dre.ca.gov/Licensees/Corporation.html

TRADEMARKS

Trademark Fees

FEDERAL TRADEMARKS

Attorney Fees (these fees do not include the USPTO's filing fees - see below):

Analyze and Prepare Trademarks for Filing with USPTO: \$2,000.00

Includes the USPTO filing fee for one class of registration.

Additional classes per mark are charged hourly, and additional filing fees will apply.

Attorneys' fees do not include disputes or rejections with the USPTO attorneys or for oppositions, but do include a reasonable amount of follow up requests (USPTO "office actions") for more information or evidence of use from the USPTO.

Filing Fees

USPTO Filing Fees

Currently Filing Fees are \$325.00 per mark *per class*. Additional classes are charged additional USPTO filing fee of \$325.00 each. <u>Our fees include one class filing fee of</u> \$325.00.

Costs

Attorney fees, filing fees, and costs for international registration not included in prices above, and are quoted separately, and may be flat fee, hourly, or a combination.

STATE TRADE NAMES

California State Trade Name Filings

Analyze and Prepare Trademark Filings with Secretary of State

State Trademark Filing:

\$900.00**

**Does not include state filing fee. Does not include a prefiling presearch which, in California, can only be conducted by mail/in person (Sacramento).

ESTATE PLANNING

■ Living Trust with Will \$3.800.00 ■ Will (without Living Trust) \$765.00 (for simple will, no trust provisions) Durable Power of Attorney (Financial Management) \$725.00 \$775.00 □ Advance Health Care Directive ☐ Real Estate Transfer Deed Preparation \$1,875.00 and Recording (includes recording fees) ☐ Irrevocable Life Insurance Trust (ILIT) \$4,950.00 ☐ Trust Amendment \$hourly Entire Estate Plan without ILIT: \$4,750.00 Entire Estate Plan without ILIT or any property transfers: \$4,500.00

All estate plans comprising of a Living Trust, Will, Durable Power of Attorney, and Advance Health Care

All estate plans comprising of a Living Trust, Will, Durable Power of Attorney, and Advance Health Ca Directive include the following:

✓ Estate Planning Organizer Binder

Additional Property Transfers to Trust (after \$1,875 for the first):

- ✓ Comprehensive Instruction Letter
- ✓ Additional Hourly Rates Apply to Estates Exceeding the Current Estate Tax Exemption
 Amount

\$1,250.00 (per property)

The foregoing prices are for a single individual, one parcel of California real estate, and some personal property, including small business ownership interest. Larger estates are quoted separately. Domestic Partners (registered or otherwise) add \$895 for an additional trust, if provided. Married couples (or RDP's), add minimum \$1,000.

Any and all of the foregoing costs and filing fees are not within our control and are subject to change without notice.